

CATALOGUE 2018

ICC PUBLICATIONS





The International Chamber of Commerce (ICC) — www.iccwbo.org

The International Chamber of Commerce (ICC) is the world's largest business organization with a network of over 6 million members in more than 100 countries. We work to promote international trade, responsible business conduct and a global approach to regulation through a unique mix of advocacy and standard setting activities—together with market-leading dispute resolution services. Our members include many of the world's largest companies, SMEs, business associations and local chambers of commerce.

ICC Services/Publications — Vital information for international business

ICC Publications is the publishing arm of the International Chamber of Commerce. We provide precious resources for international business; invaluable for bankers, lawyers, arbitrators and anyone involved in cross-border trade. The content of ICC's publications is derived from the work of ICC commissions, institutions and individual international experts.

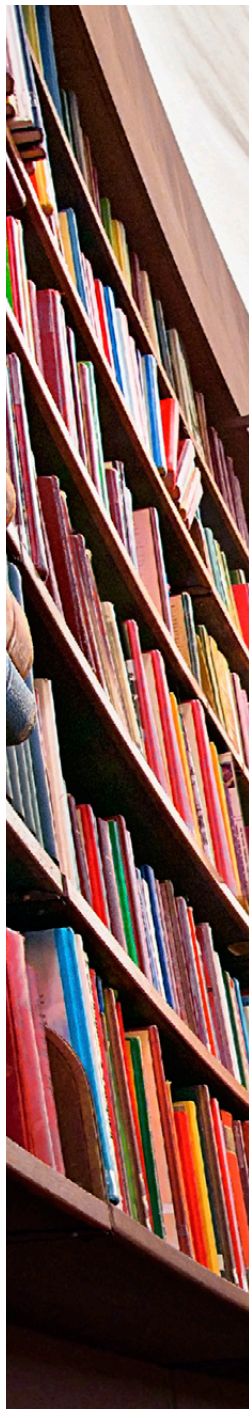
Our list of products covers three broad categories — ICC standards and rules, practical guidelines, and reference works. The rules and accompanying guidelines, which form the core of the publishing programme, are updated regularly to take account of technical developments and the evolution of commercial and banking practices. Our best known publications, Uniform Customs and Practice for Documentary Credits (UCP) and the Incoterms® rules, have been translated into more than 30 languages.

Local language translations are available from our National Committees (NC). To find your local NC: <https://iccwbo.org/become-a-member/>

Our website www.storeiccwbo.org offers a complete overview of all currently available publications and e-books covering anything you need to know for conducting international business. Further, you will find **special offers** and **complimentary e-books**, as well as **free trial versions** of our online trainings.

For more information please visit us at www.storeiccwbo.org

Contact us: publications@iccwbo.org



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Language codes for ICC Publications:

E: English

S: Spanish

F: French

EF: bilingual English-French

The e-book is the digital version of a work that can be downloaded and opened with the free software downloadable here: **Adobe Digital Edition (ADE)**.

For the ICC Model Contracts, titles marked with **🗑** include a USB key presenting the model contract in a user-friendly and fully editable format.

BUSINESS TOOLS FOR GLOBAL TRADE



Business Guide to Trade and Investment Volume 1 — International Trade

By Arthur E. Appleton, Patrick F.J. Macrory
ICC Pub. No. 781E, €65

Written by practitioners for the business community, this guide looks in detail at the law of international trade from a business community perspective. It provides a sound introduction to the most important trade concepts. The authors have simplified the complex and technical subjects of trade and investment to make them more accessible. They have reduced technical subjects to readily understandable language. The book provides business guidance in the form of Shaded Tip Boxes, as well as legal details in Text Boxes.

Civil society, opinion leaders, practitioners and academics will all benefit from this work which demystifies international trade and investment agreements.

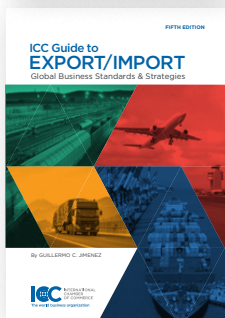


Drafting and Negotiating International Commercial Contracts

A practical guide, with ICC model contracts

By Prof. Fabio Bortolotti
ICC Pub. No. 788E, €125

This third edition clarifies the issues surrounding cross-border contracts and provides solutions to the problems they raise. Completely updated in 2017 to take latest developments into account, this helpful tool includes advice on Incoterms® 2010, Unidroit 2016, the ICC Rules on Arbitration, Rome I, and more. It will be of invaluable help for experts and non-lawyers alike.



ICC Guide to Export/Import Global Business Standards & Strategies

By Prof. Guillermo C. Jimenez
ICC Pub. No. 790E, €65

The 5th edition of this much-acclaimed *Guide* is written by renowned international trade expert Guillermo C. Jimenez and will help exporters, importers, logistics experts, lawyers and students to more effectively do their jobs. This vital resource covers everything you need to know about international business: from IP issues and dispute resolution to electronic documentation, international payments, cargo insurance, customs and more.

BESTSELLER



Using Franchising to Take Your Business International

ICC strategies and guidance for master franchising, area development and other arrangements

ICC Pub. No. 754E, €65

Aimed at franchisors that already have a multi-unit operation that has proven successful in one market, this guide will help you to decide whether or not to take the next step. With a truly global perspective, the authors have taken into account the difference between common law and civil law as well as the amount of legislation in different countries and states. A useful series of annexes and checklists of issues to be included in three of the major contract types used for international expansion make this guide a truly practical tool for anyone looking into going international.



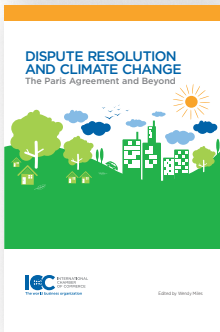
ICC Ethics and Compliance Training Handbook

Guidance by practitioners for practitioners

Edited by François Vincke & Julian Kassum

ICC Pub. No. 741E, €59

This handbook sets out the challenges that companies have to overcome as they build and put into action their corporate compliance programme. It will provide hands-on expertise from distinguished practitioners in the field of corporate integrity and compliance.



Dispute Resolution and Climate Change


Edited by Wendy Miles

ICC Pub. No. 778E, €49 (e-book)

This e-publication brings together articles from 18 international dispute resolution and/or climate change specialists who explore ways in which climate change issues may be factored into existing processes and systems of international dispute resolution, in particular international arbitration.


MODEL CONTRACTS

ICC Model Contract I Joint Venture

ICC Pub. No. 780E, €69 


ICC has prepared this Joint Venture Model Contract for use by small, medium-sized or large companies in order to provide them with a unique, balanced platform that is fair to all parties. This model contract allows for a solid decision-making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

ICC Model Contract | International Consulting Services — Expanding into a new market

ICC Pub No. 787E, €69 

Companies looking to expand their operations to a new, foreign market often need guidance on a range of issues related to the new market, including brand promotion, market research or local incentive schemes. ICC has drafted this model contract to provide such companies and their advisors with an internationally-applicable, fair, and balanced template.

ICC Model International Sale Contract Manufactured goods

ICC Pub. No. 738E, €69 

Also available in bilingual English-French: €75


This updated version of ICC's most successful model contract takes into account recent developments in international business and trade finance. It incorporates the latest trade rules, ICC's Incoterms® 2010, as well as the new Bank Payment Obligation (BPO) rules developed jointly by the ICC Banking Commission and SWIFT.



Titles marked with  include an USB key presenting the model contract in a user-friendly and fully editable format.



ICC Model Contract | Distributorship

ICC Pub. No. 776E, €69 

Updated in 2016, the ICC Model Distributorship Contract is an invaluable tool for traders negotiating international distribution agreements. It includes the uniform contractual rules and their application in a simple and general form to assure equal balance for both parties.




ICC Short Form Model Contract | International Commercial Agency and Distributorship

ICC Pub. No. 791E, €62 (e-book)

ICC Short Form Model Contracts gives a clear and concise presentation of both types of contract Model Agency and Distributorship. It provides essential model clauses for drafting simplified contracts and is an invaluable tool for international traders.




ICC Model Contract | Consortium Agreement

ICC Pub. No. 779E, €69 

Companies of all sizes wanting to cooperate on major projects, whether international or domestic, require solid and balanced terms and conditions for such cooperation. The new ICC Model Contract | Consortium Agreement addresses these needs by providing a unique, balanced platform that is fair to all parties. The model accommodates the desire of all parties for a solid unanimous decision making process, a clear allocation of participation and provision of resources, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.



ICC Model Contract | Selective Distribution

ICC Pub. No. 773E, €69 


Selective distribution agreements allow the exporter to better control the way his products are marketed by creating a direct link between the exporter and the retailers who sell his products to the final consumer. The model provides a sound legal basis upon which parties can quickly establish an even-handed agreement acceptable to both sides. It saves resources for companies and their legal advisers.

This ICC model contract takes account of all these specifics and contains enough flexibility for the parties to work out special situations for themselves.

Titles marked with  include an USB key presenting the model contract in a user-friendly and fully editable format.

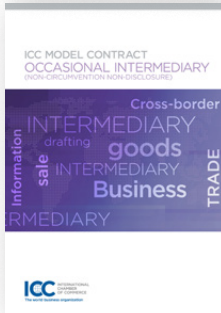


ICC Model Contract | Commercial Agency


ICC Pub. No. 766E, €69 

Also available bilingual English-French: €69

Updated in 2015 to take into account recent developments in the law of agency, this model contract addresses questions of sales through the Internet, indemnity, arbitration and the principles of law generally applicable to agency contract (“lex mercatoria”).




ICC Model Contract | Occasional Intermediary (Non-circumvention and Non-disclosure)

ICC Pub. No. 769E, €69 

Updated in 2015, the model provides a unique and balanced legal platform that takes into account the interest of all parties involved in non-circumvention and non-disclosure agreement and minimizes the risks of fraud and misunderstanding. It includes a definition of the services to be provided by the intermediary and a description of the exclusive rights of the intermediary.



ICC Model Confidentiality Agreement

ICC Pub. No. 774E, €69 

The *ICC Model Confidentiality Agreement* and its stand-alone model confidentiality clause are designed to assist business people and lawyers in business transactions across all borders. Both models allow parties to tailor the provisions to their transactions, providing alternative language for situations having more than one solution.



ICC Model Turnkey Contract for Major Projects

ICC Pub. No. 659E, €62.10 (e-book)

The ICC Model Turnkey Contract for Major Projects provides contractors and employers with a unique, balanced platform that is fair to all parties. At the same time, the model accommodates the desire of all parties for price and scope certainty, the need for swift and effective dispute resolution, and the need for complete and informed allocation of risks.

Titles marked with  include an USB key presenting the model contract in a user-friendly and fully editable format.



ICC Model International Transfer of Technology Contract

ICC Pub. No. 674E, €69

This model contract covers the situation where a manufacturer licenses a package of information and industrial property rights to a licensee company. The licensee can then also manufacture the products, using the licensor's technology. A detailed introduction and helpful annexes make this model a vital tool for international licensors and licensees who seek a form that is fair and balanced for both sides and can be used across a range of industries.

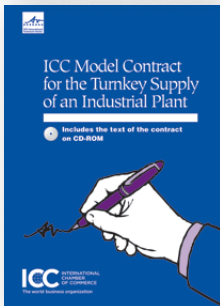


ICC Model International Franchising Contract

ICC Pub. No. 712E, €69

This model responds to a growing need for a simple and user-friendly model contract that reflects the diversity of franchising contracts. An expanded introduction and a helpful commentary offer invaluable explanations and alternative drafting solutions.

PLUS: *Includes the text of the contract on a new and improved CD-Rom.*



ICC Model Contract for the Turnkey Supply of an Industrial Plant

ICC Pub. No. 653E, €62.10 (e-book)

This ICC model covers the type of turnkey contract that is limited to the plant or production line and does not extend to items which "surround" the plant, such as buildings, supply of energy, etc. Generally governed by the rules on sale contracts, it has special characteristics: the supplier's main obligation is to supply the equipment and assist the purchaser during erection and start-up; the supplier performs its obligations within facilities that are under the purchaser's control. The contract takes account of these specifics and contains enough flexibility for the parties to work out special situations for themselves.



ICC Model Subcontract

ICC Pub. No. 706E, €69

Mainly designed for major turnkey projects, this model is flexible enough to be used as a subcontract to other standard forms as well. It is the answer for all those who seek one reliable and balanced standard contract to keep their desk free from unnecessary paperwork.

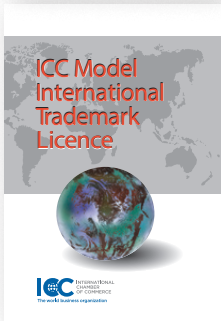
PLUS: *Includes the text of the contract on CD-Rom.*



ICC Model Mergers & Acquisitions Contract 1: Share Purchase Agreement

ICC Pub. No. 656E, €62.10 (e-book)

This model is an invaluable tool for parties and lawyers who are not specialized in M&A contracts and helps drafting a simple contract. It covers the most common issues involved such as pre-closing and post-closing undertakings, price and closing, restrictive covenants, confidentiality and others.



ICC Model International Trademark License

ICC Pub. No. 673E, €69

ICC Model International Trademark License addresses the situation where the owner of a well-known trademark licenses the trademark to a company which will use it with respect to products not manufactured or sold by the licensor. In this case, it is assumed that the licensed products will be designed and developed by the licensee, and that the main preoccupation of the licensor is to ensure that the licensed products conform to the overall image of the licensor and its trademarks.

Incoterms® Rules

“ [Incoterms® 2010 is] an invaluable guide. Well laid out, well drafted and easy to use. I am satisfied. A grid style table showing where the obligations fall would be a useful addition..”

— David Gage, Avocat & Solicitor, Paris, France

Incoterms® 2010

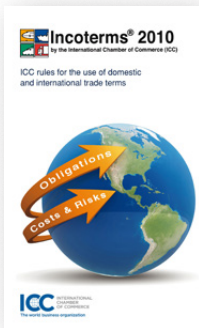
By the International Chamber of Commerce (ICC)

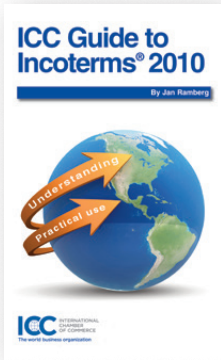
ICC Pub. No. 715E, €40

Also available bilingual French English version: €40

This edition takes into account the latest developments in commercial practice. In addition to the 11 Incoterms® rules this publication contains graphics and guidance notes to facilitate their use. The Incoterms® 2010 rules book has been translated into more than 30 languages.

For more information, go to www.incoterms.org.





ICC Guide to Incoterms® 2010

By Prof. Jan Ramberg
ICC Pub. No. 720E, €59

The *Guide* analyzes in detail each of the 11 Incoterms® rules. Diagrams and illustrations facilitate their understanding while also explaining the history of these ground-breaking international commercial terms. This ICC Guide will help importers and exporters avoid costly misunderstandings by clearly defining the responsibilities of sellers and buyers for the delivery of goods.



ICC Guide on Transport and the Incoterms® 2010 Rules

ICC Pub. No. 775E, €49

Also available in French: €49

A new handbook providing clarity and practical support to those in the transport sector working on transactions involving the Incoterms® rules. The guide covers each of the 11 rules and reflects both types of sales when the buyer contracts for carriage and when the seller does so. The full text of the Incoterms® 2010 rules is also included in the book.

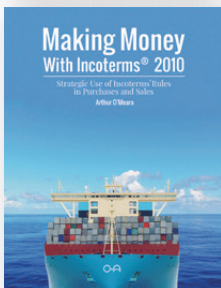


INCOTERMS® 2010 Q&A

Questions & expert ICC guidance on the Incoterms® 2010 rules

ICC Pub. No. 744E, €59

This publication is the latest in a series of bestselling books helping users understand and benefit from ICC's world famous Incoterms® rules. This practical one-stop shop for traders and those that advise them, features a host of practical tools to help you choose the correct Incoterms® 2010 rule for your deal and avoid costly mistakes.



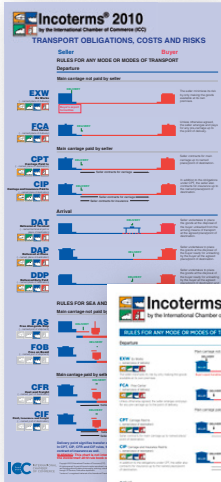
Making Money with Incoterms® 2010

Strategic Use of Incoterms® Rules in Purchases and Sales

By Arthur O'Meara

ICC Pub. No. 984E, €49

This book addresses the strategy and tactics of negotiating the minimization of landed cost and the maximization of profit for both international and domestic transactions, from the perspective of both purchasing and sales. Making Money with Incoterms® 2010 will appeal to the largest group of importers and exporters: those who sell goods either as LCL, or in full containers.



ICC's handy tools for international trade professionals, perfect for your office or as a gift for your business partners

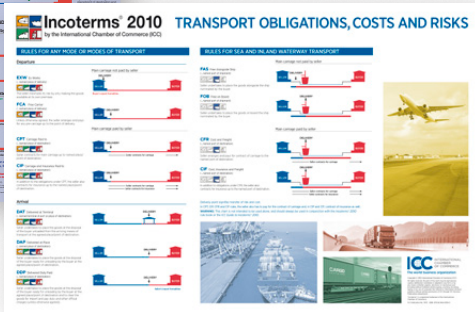
Incoterms® 2010 Wallchart

Size: 30cm x 63cm

ICC Pub. No. 716E, €65 (per pack of ten posters)

Also available in Spanish: €75

This full-colour wall chart outlines the responsibilities of buyer and seller under each of the 11 Incoterms® rules.



Incoterms® 2010 Deskpad

Size: 58cm x 38cm

ICC Pub. No. 767E, €55 (per pack of five)

This high-quality non-slip desk pad presents a clear and easy to understand diagram of the two distinct classes of ICC's worldwide trade rules: 'Rules for any mode of transport' and 'Rules for sea and inland waterway transport'. It indicates place of delivery, transfer of risk and how transportation costs are shared between seller and buyer.



for sea and inland waterway transport'. It indicates place of delivery, transfer of risk and how transportation costs are shared between seller and buyer.

The Incoterms® 2010 Pocket Guide

Size: 7.5cm x 11cm

ICC Pub. No. 721E, €15 (per pack of five)

Also available in Spanish: €20

Handy and practical digest of all 11 Incoterms rules. The concise format makes it quick and easy to check the terms when needed or always have them with you in a meeting or a business trip.



The Incoterms® 2010 Flip Book

Size: 11cm x 12cm

ICC Pub. No. 722E, €39 (per pack of five)

For those who use the Incoterms® 2010 Rules on a daily basis, ICC has developed an innovative practical solution: the Incoterms 2010 Flip book. This comfortable and concise format allows you to access all 11 rules at the flick of a finger! Designed in a flip calendar style, this tool outlines the responsibilities of the buyer and seller under each of the rules.

TRADE FINANCE

“ [International Standard Banking Practice is] one of the best books to understand banking rules and regulations at an international level for letter of credit. Anyone dealing with Letters of Credit must buy this book to gain a wider range of knowledge.”

— Abdul Saleem, Logistics & Trade Finance Manager in Emirates Future



International Standard Banking Practice

ICC Pub. No. 745E, €20

Also available in French: €20

To reflect current best practice and recent developments in the world of trade finance, the ICC Banking Commission has now updated the successful *International Standard Banking Practice* (ISBP). This publication will greatly help harmonize practice worldwide and thus facilitate the flow of world trade. If you use documentary credits and other trade finance products in your daily job, you should definitely have a copy on your desk.



ICC Uniform Rules for Collections — URC

ICC Pub. No. 522 E, €20

Also available in French: €20

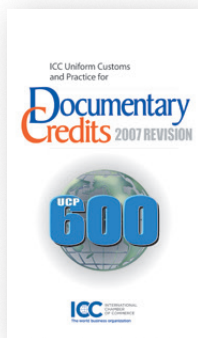
The *ICC Uniform Rules for Collections* are a practical set of Rules to aid bankers, buyers, and sellers in the collections process. URC 522 underlines the need for the principal and/or the remitting bank to attach a separate document, the collection instruction, to every collection subject to the Rules.



International Standby Practices — ISP98

ICC Pub. No. 590E, €20

International Standby Practices is a new set of rules and best practice for users of standby letters of credit. Though standby letters of credit have similarities with commercial letters of credit and other financial instrument, there are significant differences in scope and practice. A new set of Rules was therefore required for this workhorse of commerce and finance and ISP 98 fills this important gap in the market place.

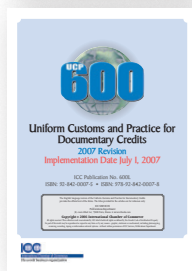


ICC Uniform Customs and Practice for Documentary Credits — UCP 600

ICC Pub. No. 600E, €18 (e-book)

Also available bilingual French English: €20

Uniform Customs and Practice for Documentary Credits (UCP) is a set of rules on the issuance and use of letters of credit. Used by bankers and business people the world over, UCP 600 are ICC's most important trade finance rules and are contributing to the harmonization in the use of documentary credits worldwide.

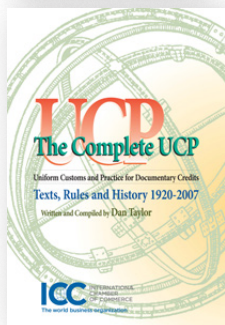


ICC Uniform Customs and Practice for Documentary Credits — A4 Leaflet

ICC Pub. No. 600 LE, €60 (per pack of 25)

The leaflet contains the full text of the UCP 600 (including the 12 articles of the eUCP, governing presentation of documents in electronic or part-electronic form) in a handy format:

8 page, fold-out Leaflet, size 21 x 29.7 cm



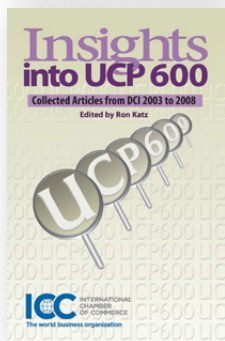
The Complete UCP

Uniform Customs and Practice for Documentary Credits Texts, Rules and History 1920-2007

Written and compiled by Dan Taylor

ICC Pub. No. 683E, €45

The Complete UCP traces the history of the rules from their inception more than 80 years ago through their latest revision, UCP 600, which came into effect on 1 July 2007. Each text is accompanied by an incisive, detailed commentary explaining the major changes from one UCP to another.



Insights into UCP600

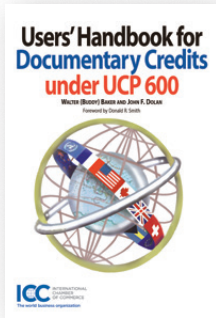
Collected Articles from DCI 2003-2008

Edited by Ron Katz

ICC Pub. No. 682E, €45

These expert commentaries follow the debate on the main issues in the new UCP from its inception through its final implementation in 2007.

Insights into UCP600 contains almost 70 articles on UCP600 written for the magazine *DCInsight*: 39 articles written prior to the adoption and 30 articles after the adoption of UCP600.



Users' Handbook for Documentary Credits under UCP 600

ICC Pub. No. 694E, €49

The Users' Handbook is an introduction to users of letters of credits as well as to sellers and buyers who seek to increase their access to cross-border markets. It clearly illustrates how both commercial parties and bankers have used this remarkable commercial device, the documentary credit, to achieve their objectives in international business.

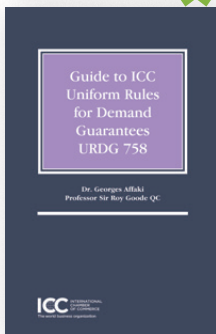


ICC Uniform Rules for Demand Guarantees — URDG 758

ICC Pub. No. 758E, €20

Also available bilingual French English version

The ICC *Uniform Rules for Demand Guarantees* (URDG) reflect international standard practice in the use of demand guarantees and balance the legitimate interests of all parties. The current edition, URDG 758, was officially endorsed by the UN Commission on International Trade Law (UNCITRAL) in July 2011.



Guide to ICC Uniform Rules for Demand Guarantees

By Dr. Georges Affaki & Sir Roy Goode

ICC Pub. No. 702E, €119

This *Guide* is a vital tool to help you efficiently use ICC's Uniform Rules for Demand Guarantees — indispensable for issuers and users of guarantees and their advisors. The authors have put the essence of their experience in research and teaching the law and practice of demand guarantees over a period of twenty years.



Uniform Rules for Bank Payment Obligations

ICC Pub. No. 750E, €20

Bank Payment Obligations enable banks to mitigate the risks associated with international trade to the benefit of both buyers and sellers. They enable flexible financing propositions across the supply chain, from pre-shipment to post-shipment. The world's first rules on BPOs will help harmonize Supply Chain Finance practices and foster a better understanding of those innovative practices.



The ICC Guide to the Uniform Rules for Bank Payment Obligations

By David J. Hennah

ICC Pub. No. 751E, €65

This manual will guide practitioners in their interpretation of the Uniform Rules for Bank Payment Obligations and provide substance to the practical application of the URBPO in the context of real life business scenarios. Vital reading for any trade finance practitioner.



ICC Uniform Rules for Forfaiting — URF 800 Including Model Agreements

By the ICC Banking Commission and the International Forfaiting Association (IFA)

ICC Pub. No. 800E, €20

Also available bilingual English-French: €20

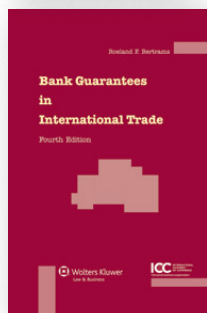
The value of the forfaiting market is estimated at more than US\$ 300 billion annually. The use of global rules and standards helps avoid misunderstandings, harmonizes best practice around the globe and facilitates dispute settlement. For the first time, ICC's URF now provide a standard set of forfaiting rules that reflect a broad consensus among bankers, users and all members of the forfaiting community worldwide. Created by experts for experts, *ICC URF* is a must-have for anyone involved in international trade finance transactions.



Banking Regulation 2nd Edition

ICC Pub. No. 979E, €220

Regulation has become so important to the way financial markets operate. This publication offers a comprehensive overview of Banking Regulation across 25 jurisdictions. Key information and highlights of all major aspects of banking regulation facilitates the understanding of the bank regulatory framework in each jurisdiction.



Bank Guarantees in International Trade

Edited by Roeland F. Bertrams, 4th edition

ICC Pub. No. 975E, €220

This collection is a comprehensive study of the legal and practical aspects of bank guarantees and standby letters of credit. Using new developments in legal writing from various countries, it builds an analysis of how the practical applications of guarantees have established a new pattern of law. This series can be used in both civil and common law jurisdictions and has been cited as an authoritative source of law in several jurisdictions from each system.



ICC Banking Commission Opinions 2016

R867-R885

ICC Pub. No. 799E, €25 (e-pub)

This volume contains the Opinions R867-R885 that were approved by the Commission in 2016.

The majority of Opinions relate to transactions subject to UCP. The e-pub also includes Opinions referring to the content of ISBP 681 and 745 as well as an Opinion on URBPO 750.



ICC Banking Commission Opinions 2012-2016

New Opinions on UCP 600, ISBP 681, ISBP 745, URC 522 and URGD 758

ICC Pub. No. 785E, €69

The Opinions series represents the Commission's official interpretations of how ICC's rules are to be used in specific situations. In this volume, practitioners will find answers to frequently asked questions such as: How to sign and declare the signing capacity under a transport document? Can a credit amount be underdrawn when a documentary requirement includes a final shipment certificate? How to determine an original insurance document and how many originals need to be presented.

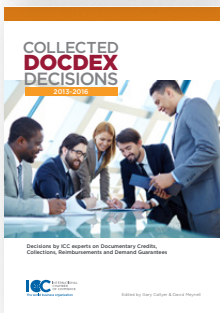


ICC Banking Commission Opinions 2009-2011

New Opinions on UCP 600, ISBP 681, UCP 500, URC 522 and URGD 758

ICC Pub. No. 732E, €69

The *Opinions* series represents the Commission's official interpretations of how ICC's rules are to be used in specific situations. For decades they have provided unrivalled guidance to practitioners and been referred to by judges worldwide. Essential reading for any trade finance practitioner, this volume includes the very first decisions on the new URGD 758.

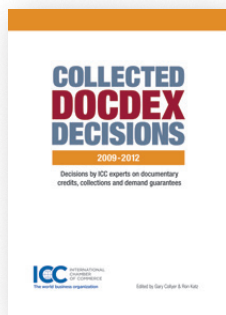


Collected DOCDEX Decisions 2012-2016

Decisions by ICC Experts on Documentary Credits, Collections and Demand Guarantees

ICC Pub. No. 786E, €65 (e-pub)

Covering cases from 2012-2016, this is the fourth volume in the series of DOCDEX Decisions. It includes 30 Decisions providing valuable insights into the reasoning behind the experts' final judgments on letter of credit disputes.

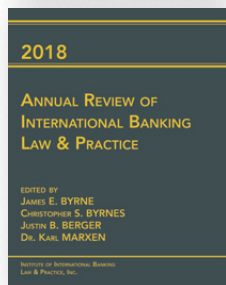


Collected DOCDEX Decisions 2009–2012

Decisions by ICC Experts on Documentary Credits, Collections and Demand Guarantees

ICC Pub. No. 739E, €58.50 (e-book)

Each volume contains decisions about the most controversial provisions of the latest revision of ICC's universally used rules on letters of credit, UCP 600. The collection also contains cases dealing with UCP 500, URDG 458, and URC 522.

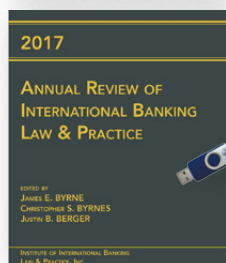


2018 Annual Review of International Banking Law & Practice

By the Institute of International Banking Law and Practice
ICC Pub. No. 986E, €99 (e-pub)

This reference includes:

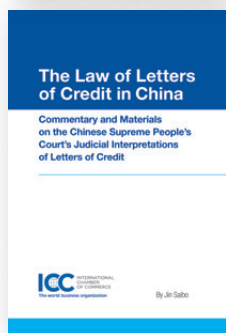
- > 19 Articles written by key experts from around the globe
- > 94 case summaries from decisions rendered in 2017
- > 10 Practice reports
- > Statutes & government actions



2017 Annual Review of International Banking Law & Practice

By the Institute of International Banking Law and Practice
ICC Pub. No. 985E, €99 , **USB stick**

This volume is a practical must-have for anyone working in trade finance and brings you all latest developments in the field on a handy and fully searchable USB stick.



The Law of Letters of Credit in China

Commentary and Materials on the Chinese Supreme People's Court's Judicial Interpretations of Letters of Credit

By Jin Saibo
ICC Pub. No. 736E, €59

This book is indispensable for anyone doing export/import transactions with China. Detailed comments, in-depth explanations and critical analyses enable trade finance practitioners to better understand the L/C system and related judicial interpretations in China.

DISPUTE RESOLUTION

“As an explanation to the workings of arbitral procedure [*The Secretariat's Guide to ICC Arbitration*] is perhaps one of the most practical and clearest I have yet to come across.”

— Bernardo M. Cremades,
B. Cremades y Asociados, Madrid, Spain

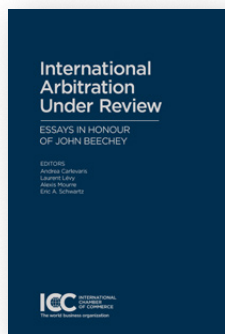


BESTSELLER

The Secretariat's Guide to ICC Arbitration **A Practical Commentary on the 2012 ICC Rules** **of Arbitration from the Secretariat of the ICC International** **Court of Arbitration**

ICC Pub. No. 729E, €119

The indispensable companion to the 2012 *ICC Rules of Arbitration*. Written by former top-level executives of the ICC Court, this authoritative guide provides clear, in-depth commentary, statistics and comparisons. It shows you how the rules are used by the ICC Court, its Secretariat, arbitrators and parties and gives practical tips on how to conduct proceedings efficiently.



International Arbitration Under Review **Essays in Honour of John Beechey**

Edited by Andrea Carlevaris, Laurent Lévy, Alexis Mourre and Eric A. Schwartz

ICC Pub. No. 772E, €135

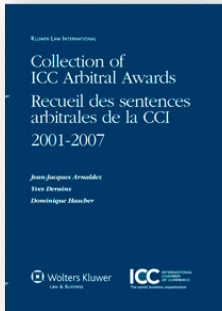
This collection of 34 articles provides informed commentary by leading arbitration specialists on some of today's most pressing subjects, including procedural efficiency, arbitrator independence and investor-state dispute settlement (ISDS). The book also contains thought-provoking articles on other discrete topics, as varied as arbitral appeal procedures, responsibilities of institutions, dissenting opinions, remission of awards, use of arbitration in disputes arising from mass disasters, and party representation by foreign lawyers, as well as studies on regional developments.



Collection of ICC Arbitral Awards 2008-2011

ICC Pub. No. 748EF, €265

This collection of ICC Arbitral Awards is a vital reference for scholars and practitioners of international arbitration alike. This edition supplements five previous and successful volumes. Together, they cover nearly 40 years of work of the ICC Court of Arbitration. In addition to providing a wealth of information in a highly accessible manner, it includes case notes and expert commentaries on the awards.



Collection of ICC Arbitral Awards 2001-2007

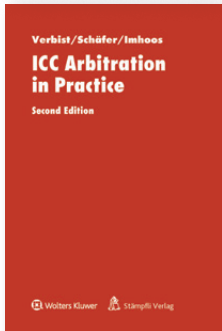
ICC Pub. No. 699EF, €250

The Collection of ICC Arbitral Awards 2001-2007 contains extracts of cases handled by the ICC Court of Arbitration. This collection is a practical reference tool, containing three types of useful indexes incorporating information from all four volumes:

A consolidated analytical table, in both English and French, contains extensive cross-references based on the terminology used in awards and case notes;

A chronological index lists the awards;

A key word index, also provided in both languages, allows the reader to locate the material of interest quickly and easily. In addition to providing a wealth of information in a highly accessible manner, this book includes case notes and expert commentaries on the awards.



ICC Arbitration in Practice

By Verbist, Schäfer and Imhoos, Second Edition

ICC Pub. No. 782E, €150

Written from a practical perspective, this book is an essential resource for company lawyers who wish to familiarize themselves with ICC arbitration, assess the pros and cons of entering into an arbitration clause referring to the ICC Rules, or obtain information and guidance on how to proceed in a given situation. Arbitration practitioners will find useful information on the practice of ICC arbitration, including various notes of the ICC Court Secretariat and reports of the ICC Commission on Arbitration and ADR.



Summaries of UAE Courts' Decisions on Arbitration 2012-2016

Including DIFC Courts Decisions – Second Edition

Edited by Hassan Arab, Lara Hammoud and Graham Lovett
ICC Pub. No. 789E, €68

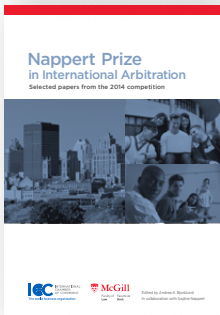
This second edition comprises 43 carefully selected recent judgments (2012-2016) from the Federal Supreme Court, the Abu Dhabi Court of Cassation, Dubai Court of Cassation and the DIFC Courts.



Summaries of UAE Court's Decisions on Arbitration

ICC Pub. No. 746E, €61.20 (e-book)

This collection of arbitration case summaries and judgements provides insight into how arbitration works and how it is treated by the judiciary in the United Arab Emirates (UAE). A helpful tool for lawyers, arbitrators and other professionals involved in UAE related arbitration proceedings.



Nappert Prize in International Arbitration

Edited by Andrea K. Bjorklund
ICC Pub. No. 764E, €69

Selected articles related to commercial or investment arbitration from the 2014 edition of the inaugural Nappert Prize competition in International Arbitration organized by McGill University. The papers included in this publication cover a range of subjects: the difficult choice-of-law and procedural questions raised by the interface of arbitration with bankruptcy proceedings or mass claims; the genesis of substantive law as developed by arbitral tribunals; the links between municipal and international law; and the principle of proximate causation and its transition to international investment arbitration.



Le contentieux extractif

Edited by Achille Ngwanza and Gilles Lhuillier
ICC Pub. No. 770F, €65

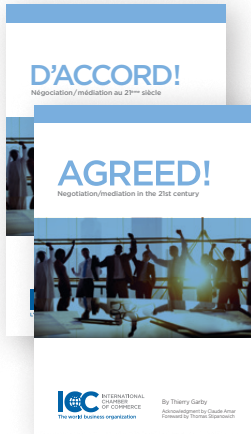
Available only in French

This publication examines the methods used by the extractive companies, the countries where they are located, lawyers and NGOs in order to control the increasing risks of the mining industry.

MEDIATION TOOLS

“ [International Commercial Mediation Training Role-Plays] is a golden, diverse compilation of some of the best role-plays in mediation and negotiation, made available by the ICC to trainers everywhere to use and adapt.”

— Michael Leathes, Member of the Board of Directors, International Mediation Institute



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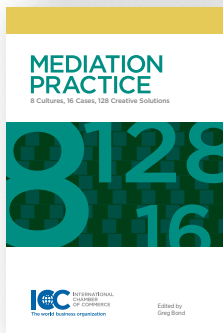
Negotiation/Mediation in the 21st century

By Thierry Garby

ICC Pub. No. 777E, €65

Also available in French: €65

In the second half of the 20th century, scientific research unveiled the psychological mechanisms which contribute towards the forming of agreements. Mediation started to break impasses that negotiation could not resolve. This book shows how these findings result in an incredibly powerful method to negotiate contracts and treaties and resolve conflicts of all sorts. Written in an easy-to-read manner and citing many well-known references, this book will appeal to all professionals of negotiation and mediation, lawyers, corporate counsels, business managers, unions and association representatives, project managers, mediators etc.



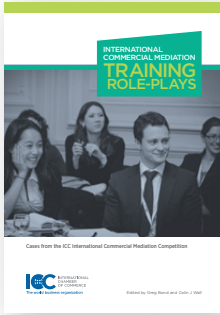
Mediation Practice

8 Cultures, 16 Cases, 128 Creative Solutions

Edited by Greg Bond

ICC Pub. No. 783E, €65

Mediation Practice is a dialogue between experienced mediation professionals of different nationalities and backgrounds, sharing their ideas on cases from across the globe. The eight mediators provide 16 cases and 128 responses and conclusions to these cases with hundreds of ideas on what mediators might do in specific situations. Each case focuses on a “mediation moment” when mediators ask themselves what to do next. Full of stories and insights, *Mediation Practice* is an enriching and entertaining read for all mediation practitioners, students, trainees, and trainers, and for anyone wishing to learn about the real world of mediation.



International Commercial Mediation Training Role-Plays

Co-editors: Greg Bond, Colin Wall
ICC Pub. No. 765E, €99

A compilation of 21 of the best role-plays written for the ICC International Mediation Competition. The role-plays address a range of issues including contractual and quality disputes, cases in intellectual property rights, disputes in the construction industry and cases involving personal conflict in close international partnerships. Each case includes general information for both parties and confidential information for each party. Expert commentary is provided on each role-play from business, legal and training perspectives.

DOSSIERS OF THE ICC INSTITUTE OF WORLD BUSINESS LAW



Expedited Procedures in International Arbitration Dossier XVI of the ICC Institute of World Business Law

Edited by Laurent Lévy and Michael Polkinghorne
ICC Pub. No.793E, €75

The amended ICC Rules of Arbitration entered into force on 1 March 2017. They include an ICC expedited procedure automatically applicable to cases with an amount in dispute below USD 2 million unless expressly excluded by the parties. This Dossier explores some of the ways and means to conduct proceedings in a reasonable time without jeopardising due process.



Dispute Prevention and Settlement through Expert Determination and Dispute Boards

Dossier XV of the ICC Institute of World Business Law

Edited by Filip De Ly, Paul-A. Gélinas
ICC Pub. No. 792E, €75

Thirteen international experts share their knowledge and their experience on the impact of applicable law, contract law issues, procedural issues and the relationship between Expert Determination or Dispute Boards on the one hand and litigation and arbitration on the other.

Specific topics include the challenges of Expert Determination in M&A transactions, Expert Determination by Accounting firms including real-life examples, the settlement of disputes including under the FIDIC forms of contract and recent case law on Dispute Boards.



Class and Group Actions in Arbitration

Dossier XIV of the ICC Institute of World Business Law

Edited by Bernard Hanotiau and Eric Schwartz
ICC Pub. No. 771E, €75

Is there a place for such proceedings within the framework of the arbitration process? Class action procedures, as developed in the United States court system and more recently in Canada, are almost nonexistent in Europe. The book highlights the lessons learned from cases in the US and in Europe.

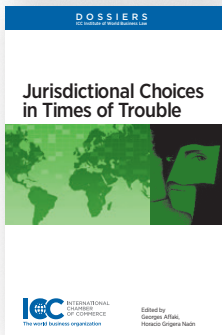


Addressing Issues of Corruption in Commercial and Investment Arbitration

Dossier XIII of the ICC Institute of World Business Law

Co-editors: Domitille Baizeau, Richard H. Kreindler
ICC Pub. No. 768E, €67.50 (e-book)

The topics covered include the impact of corruption on “gateway issues” of arbitrability, jurisdiction, admissibility and procedure; the arbitrator’s rights and duties to investigate and report corruption. It also addresses the most recent thinking and case law on the burden and standard of proof for allegations of corruption as well as the consequences and effects of allegations or positive findings of corruption on the dispute on the merits and the enforceability of the award respectively.



Jurisdictional Choices in Times of Trouble

Dossier XII of the ICC Institute of World Business Law

Co-editors: Georges Affaki, Horacio Grigera Naon
ICC Pub. No. 755E, €75

Written by arbitrators, academics and practitioners, this *Dossier* addresses the multiple challenges facing the jurisdiction such as Unilateral Dispute Resolution Clauses, Asymmetrical Arbitration Clauses, Hague Convention on choice of court agreements and other arbitration and court proceedings.



The Application of Substantive Law by International Arbitrators

Dossier XI of the ICC Institute of World Business Law

Edited by Fabio Bortolotti and Pierre Mayer
ICC Pub. No. 753E, €75

This book examines issues that can arise when international arbitrators apply the rules of a national legal system. It provides a thorough picture of the practical issues raised when there is contradiction between the applicable law and the needs of international business.

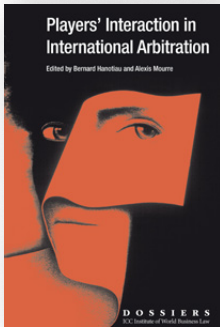


Third-party Funding in International Arbitration

Dossier X of the ICC Institute of World Business Law

Edited by Bernardo M. Cremades and Antonias Dimolitsa
ICC Pub. No. 752E, €75

This publication gives an overview of the various funding techniques specific to international arbitration. It also analyzes some of the legal issues raised by such funding and the reactions it may arouse amongst practitioners. To give you a complete picture of challenges and opportunities of third-party funding, this vital reference includes points of view of financiers, funders, arbitrators and counsel.

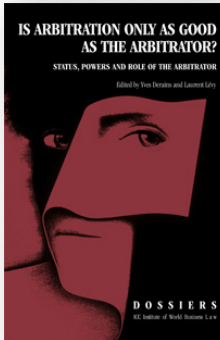


Players' Interaction in International Arbitration

Dossier IX of the ICC Institute of World Business Law

Edited by Bernard Hanotiau and Alexis Mourre
ICC Pub. No. 737E, €75

Arbitral procedures are becoming longer, costlier and more complex. How can the different 'players' involved in a case ensure that the proceedings remain efficient, harmonious and at the same time respectful of the parties' rights? Some of today's leading experts discuss this and other questions, taking into account the points of view of all 'players' concerned: arbitrators, counsel, corporate lawyers and arbitral institutions.



Is Arbitration Only as Good as the Arbitrator?

Dossier VIII of the ICC Institute of World Business Law

Edited by Yves Derains and Laurent Lévy
ICC Pub. No. 714E, €67.50 (e-book)

Invaluable companion for practitioners and scholars alike, this publication looks at the relationship between the qualities of the arbitrators and the arbitrators' "work-products", namely the award and the arbitral process itself. Leading experts discuss issues such as clashes between arbitrator and litigants, arbitral discrimination under English and EU law or the arbitrator's relation with third parties.

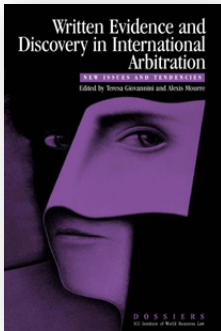


Multiparty Arbitration

Dossier VII of the ICC Institute of World Business Law

Edited by Bernard Hanotiau and Eric A. Schwartz
ICC Pub. No. 701E, €75

Arbitral procedures are becoming more complex as commercial transactions begin to take place in an ever-increasing interdependent world. How can the several parties involved in multiparty contracts and proceedings be harmonized and handled in the interests of the best administration of justice?

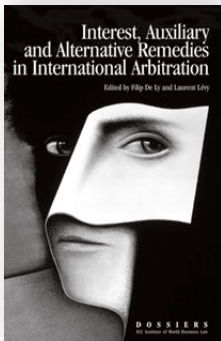


Written Evidence and Discovery in International Arbitration

Dossier VI of the ICC Institute of World Business Law

Edited by Teresa Giovannini and Alexis Mourre
ICC Pub. No. 698E, €67.50 (e-book)

This *Dossier* seeks to encourage reflection on future practice in relation to documentary evidence in international arbitration, looking for transnational solutions capable of striking a proper balance between efficiency and fairness. It tackles relevant issues including fraud, forgery, confidentiality and privilege.

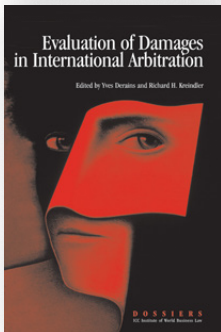


Interest, Auxiliary and Alternative Remedies in International Arbitration

Dossier V of the ICC Institute of World Business Law

Edited by Filip De Ly and Laurent Lévy
ICC Pub. No. 684E, €75

How can the quick and effective enforcement of awards be guaranteed in arbitral practice? The aim of this publication is to provide the reader with solutions on how to control the impact of time between the occurrence of the damage and its full compensation. Renowned arbitration professionals Antonias Dimolitsa, John Beechey, Andrea Giardina, John Yukio Gotanda, Gabrielle Kaufmann-Kohler, Alexis Mourre and V.V. Veeder, amongst others, give their own perspective on a wide range of topics related to remedies (contractual remedies, judicial penalties, specific performance) and interest (issue of applicable law, comparative approaches, interest in arbitration practice).

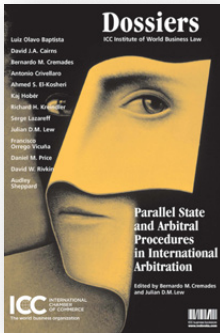


Evaluation of Damages in International Arbitration

Dossier IV of the ICC Institute of World Business Law

Edited by Yves Derains and Richard H. Kreindler
ICC Pub. No. 668E, €67.50 (e-book)

This publication provides the reader with a comprehensive overview of the difficulties encountered by arbitrators, governments and international organizations in calculating the amounts of recoverable damages in cases of international arbitration. Written by expert arbitrators and practitioners, the book covers vital issues arising from determining recoverable damages and proposes practical solutions for resolving them.

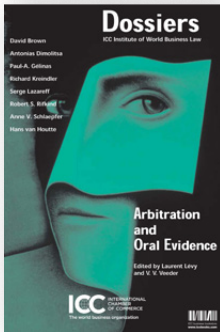


Parallel State and Arbitral Procedures in International Arbitration

Dossier III of the ICC Institute of World Business Law

Edited by Bernardo M. Cremades and Julian D.M. Lew
ICC Pub. No. 692E, €67.50 (e-book)

This *Dossier* gives the reader a thorough picture of the practical issues raised by the conflicts arising when there is more than one arbitration and when commercial arbitrations run in parallel with state legal procedures. This indispensable guide for arbitrators, lawyers and anyone with an interest in arbitration procedures includes points of view of expert arbitrators and practitioners.

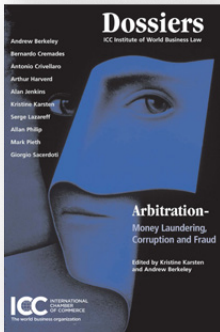


Arbitration and Oral Evidence

Dossier II of the ICC Institute of World Business Law

Edited by Laurent Lévy and V.V. Veeder
ICC Pub. No. 689E, €67.50 (e-book)

This publication includes contributions by well-known and respected practitioners on the key issue of "Arbitration and Oral Evidence". The aim is to give the reader a thorough picture of the practical issues raised by the oral presentation of evidence and to present a balanced series of solutions to the problems involved.



Money Laundering, Corruption and Fraud

Dossier I of the ICC Institute of World Business Law

Edited by Kristine Karsten and Andrew Berkeley
ICC Pub. No. 651E, €67.50 (e-book)

This *Dossier* addresses the questions and problems raised for legal practitioners by money laundering, fraud and bribery. It describes the action taken by professionals to detect and combat such activities, discusses the key issue of evidence, and considers whether arbitrators have a duty to report cases of corruption. The book contains eight authoritative papers covering legal instruments, regulatory matters, case law and the emergence of an international public policy banning bribery. Together, they form a comprehensive survey that remains relevant today.

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— *Laurent Lévy, Arbitrator,
Co-head, Lévy Kaufmann-Kohler*



ICC Dispute Resolution Bulletin

The *ICC e-Bulletin* is published 4 times a year. It includes sections on Doctrine, Case Decisions (Awards, Procedural Orders), Global Developments, ICC Activities, Book Reviews and ICC Dispute Resolution Practice and Procedure. An editorial board of twenty arbitration and dispute resolution specialists from all parts of the world work on the content of the Bulletin.

- > ICC Members: free of charge
- > Non members: €180 yearly subscription

2018 ICC Dispute Resolution Bulletin Issue 2

ICC Pub. No. 18BUL2 (e-book), €49

This issue includes a message from Alexis Mourre on the renewal of the Court and its unprecedented gender parity and increased diversity. And also three commentaries, the 2017 Statistical Report and developments in India, Brazil and Ukraine.

New Policies and Practices at ICC

Towards Greater Efficiency and Transparency in International Arbitration

E-Chapter from ICC Dispute Resolution Bulletin, 2016 Edition
José Ricardo Férís

ICC Pub. No. 16BUL2-1

ICC International Court of Arbitration has introduced a number of significant reforms intended to allow users to become better informed and to accelerate the arbitration process.

The ICC Court has started publishing information about arbitrators sitting in ICC Cases; providing parties who so request with the reasons for its decisions on the challenge and replacement of arbitrators, and on its prima facie assessment of jurisdiction and case consolidation; setting out the costs payable at the different stages of an arbitration and keeping parties informed of the progress of an award.

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